



## NEWS RELEASE

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RELEASE

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### **AMAG Technology and NetVersant Solutions Form Strategic Partnership**

*Partnership combines capabilities of a leading electronic security systems manufacturer with the leading IT solutions integrator*

Torrance, CA and Houston, TX (August 18, 2004) – AMAG Technology and NetVersant Solutions have entered into a strategic partnership that will leverage each company's complimentary security offerings. Under the terms of the agreement, AMAG will be NetVersant's preferred access control systems vendor and NetVersant will become an AMAG value-added reseller.

AMAG Technology has been a leader in the industrial security industry for over 30 years, providing advanced technology solutions to over 15,000 installations worldwide. NetVersant is the leading national provider of comprehensive and integrated electronic security, IT infrastructure, telephony and wireless convergence solutions.

"This partnership is the natural evolution of a successful relationship between AMAG and NetVersant that has matured over the years," explained Robert Sawyer, President and CEO of AMAG Technology, Inc. "NetVersant is fast emerging as one of the electronic security industry's most respected integrators. The combination of AMAG's technology and NetVersant's expertise will deliver substantial value to our shared customers."

"Our strategic partnership with AMAG reflects NetVersant's continued commitment to aligning with industry-leading manufacturers to further strengthen our expertise in deploying reliable, high-performance solutions to customers nationwide," commented Scott Fordham, NetVersant's Chairman and Chief Executive Officer.

#### **About AMAG Technology, Inc.**

AMAG Technology has been at the leading edge of access control technology for over 30 years. AMAG access control systems are providing companies worldwide with scalable solutions that integrate the latest enterprise technologies. AMAG Technology is a subsidiary of Group 4 Technology Ltd, part of a worldwide market-leading security company with 340,000 employees operating in over 100 countries. For more information about AMAG Technology, visit [www.amag.com](http://www.amag.com).

## **About NetVersant Solutions**

In the rapidly evolving world of convergence, NetVersant offers multiple, complimentary service platforms to provide total communications solutions: electronic security, IT infrastructure, telephony/VoIP and wireless/mobility. From planning and design, to installation and implementation, to certification and ongoing operational integrity, NetVersant deploys innovative solutions that operate at maximum efficiency and reliability. To learn more about NetVersant, visit <http://www.netversant.com>.

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